

How the NAFCU/Fannie Mae alliance helps YOU better serve YOUR members and community

The NAFCU/Fannie Mae alliance offers a wide range of mortgage products, time-saving technology tools, support services, and training resources that can help you serve your members in today's challenging market.

As a NAFCU member, strengthen your position as the "low-cost" mortgage provider with:

- New loan level-price adjustment credits on eligible loans delivered to Fannie Mae
- Reduced licensing and loan submission fees on Fannie Mae's state-of-the-art automated underwriting technology, Desktop Underwriter®
- Discounted fees on Fannie Mae's Housing Finance Institute® including courses in secondary marketing, underwriting, servicing, and investor accounting
- Expedited review and approval processes for new Fannie Mae customers, plus a team of experts for ongoing business support

Take advantage of Fannie Mae products and services that can help you achieve your business goals and serve a broader range of your membership.

- MyCommunityMortgage® offers flexible underwriting guidelines for low- and moderate-income customers
- Expanded Approval® assists borrowers with less-than-perfect credit
- Free loan portfolio analysis and assessment help you maximize your business opportunities
- Marketing materials in Spanish and English, useful for current and potential members
- Publications on investor accounting and reporting; mortgage quality assurance; underwriting and servicing residential mortgages
- Newsletters, announcements, and Webcasts that cover changes in the industry and keep you up-to-date

Fannie Mae exists to serve those who house America. We will be there for YOU in all market conditions, and with YOU in communities nationwide. Those participating in the NAFCU/Fannie Mae alliance are well positioned to provide their memberships sustainable and affordable home financing solutions.

We look forward to working with YOU!

