



# NEWS RELEASE

NAFCU SERVICES | NAFCU Services Corporation | 3138 10th Street North, Arlington, VA 22201

**Contact:** David Frankil  
703-522-4226  
[dfrankil@nafcu.org](mailto:dfrankil@nafcu.org)

Aharon Friedman  
888-832-1577 Ext. 15  
[afriedman@wildwoodcapitalgroup.com](mailto:afriedman@wildwoodcapitalgroup.com)

**FOR IMMEDIATE RELEASE**  
**September 8, 2009**

## **WILDWOOD CAPITAL GROUP BECOMES NAFCU SERVICES PREFERRED PARTNER FOR COMMERCIAL REAL ESTATE ADVISORY SERVICES**

WASHINGTON — NAFCU Services Corporation announced today the selection of [Wildwood Capital Group](#) as its Preferred Partner for Commercial Real Estate Advisory Services. For commercial real estate member business loans, Wildwood Capital Group provides loan evaluation, strategic planning, loan and property oversight, and disposition management.

As credit unions develop more extensive member business lending relationships, they are often faced with complex commercial real estate transactions which pose management issues that exceed in-house expertise. Developing in-house expertise can be expensive, and represents a risk for those credit unions that have only a handful of commercial real estate deals. In addition, the National Credit Union Administration has also been known to request an evaluation of loans by an outside third party, not just for valuation but for all issues associated with a portfolio.

“Credit unions have expanded their commercial real estate portfolios dramatically,” said Aharon Friedman, partner at Wildwood Capital Group. “They will face varied and mounting issues with respect to these real estate secured loans. We’re here to help them navigate those complex issues.”

“Commercial real estate loans can be very challenging to manage, sometimes even when they are not showing signs of trouble,” said David Frankil, president of NAFCU Services Corporation. “Bringing in outside experts makes perfect sense if you don’t have the in-house expertise, or even just want a second opinion on a particularly complex deal.”

### **About Wildwood Capital Group**

Wildwood Capital Group provides an array of commercial real estate consulting services to credit unions relating to member business loans secured by commercial real estate. The company’s services include valuation, restructuring, asset management and disposition



**NAFCU**

SERVICES

# *NEWS RELEASE*

NAFCU Services Corporation | 3138 10th Street North, Arlington, VA 22201

management of loans and the properties securing loans. Its services are tailored to implement the most suitable value maximization strategy utilizing its commercial real estate expertise, market knowledge and legal proficiency. Learn more at [www.wildwoodcapitalgroup.com](http://www.wildwoodcapitalgroup.com).

## **About NAFCU Services**

NAFCU Services Corporation is a wholly owned subsidiary of the National Association of Federal Credit Unions (NAFCU). Since 1975, NAFCU Services has partnered with the industry's leading solutions providers to offer value-added products and services at a discount to credit unions. Currently, it offers 28 Preferred Partner programs to the credit union community.

For more information about NAFCU Services Corporation, please visit

[www.nafcu.org/nafcuservices](http://www.nafcu.org/nafcuservices).

###

To learn more about NAFCU Services, please visit our website at: [www.nafcu.org/nafcuservices](http://www.nafcu.org/nafcuservices)

Listen to our podcasts at: [nafcuservices.podbean.com](http://nafcuservices.podbean.com)