



# NEWS RELEASE

NAFCU SERVICES | NAFCU Services Corporation | 3138 10th Street North, Arlington, VA 22201

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**FOR IMMEDIATE RELEASE**  
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## **WILDWOOD CAPITAL GROUP AND NAFCU SERVICES OFFER TIPS ON TACKLING COMMERCIAL REAL ESTATE CHALLENGES IN NEW PODCAST**

WASHINGTON — NAFCU Services Corporation ([www.nafcu.org/nafcuservices](http://www.nafcu.org/nafcuservices)) and [Wildwood Capital Group](http://www.wildwoodcapitalgroup.com), NAFCU Services' preferred partner for providing commercial real estate advisory services to credit unions, announced today the release of a free podcast detailing current trends in commercial real estate lending and effective ways for credit unions to minimize negative effects of problem commercial real estate loans in their portfolios.

The podcast is available online at [www.nafcu.org/wildwood](http://www.nafcu.org/wildwood).

The podcast features an interview with Aharon Friedman, a partner at Wildwood. He discusses key happenings that have led to the current state of the commercial real estate market, their impact on loan default rates and strategies for credit unions to mitigate their losses from problem loans.

"If there is one takeaway from this podcast, it is the need to be proactive in managing a commercial real estate loan portfolio," said Aharon Friedman, partner at Wildwood Capital Group. "Vigilance is critical to help tackle issues that might arise and allow them to be handled in a timely and effective manner to avoid losses," continues Friedman.

"Commercial real estate loans can be both more rewarding and more complicated than others to manage," said David Frankil, president of NAFCU Services Corporation. "Through our partnership with Wildwood Capital Group, credit unions can have access to the vital expertise that can help define their success in this market."

### **About Wildwood Capital Group**

Wildwood Capital Group provides an array of commercial real estate consulting services to credit unions relating to member business loans secured by commercial real estate. The



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company's services include valuation, restructuring, asset management and disposition management of loans and the properties securing loans. Its services are tailored to implement the most suitable value maximization strategy utilizing its commercial real estate expertise, market knowledge and legal proficiency. Learn more at [www.wildwoodcapitalgroup.com](http://www.wildwoodcapitalgroup.com).

## **About NAFCU Services**

NAFCU Services Corporation is a wholly owned subsidiary of the National Association of Federal Credit Unions (NAFCU). Since 1975, NAFCU Services has partnered with the industry's leading solutions providers to offer value-added products and services at a discount to credit unions. Currently, it offers 28 Preferred Partner programs to the credit union community. For more information about NAFCU Services Corporation, please visit

[www.nafcu.org/nafcuservices](http://www.nafcu.org/nafcuservices).

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To learn more about NAFCU Services, please visit our website at: [www.nafcu.org/nafcuservices](http://www.nafcu.org/nafcuservices)

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